

Volume Discount Schemes (VDS):

a) For Business Associates

SL. No.	Classification of BA	Minimum Guaranteed Traffic (Originating Booking)
1.	Platinum	≥ 12001 TEUs/FEUs per annum
2.	Gold	≥ 6001 to 12000 TEUs/FEUs per annum
3.	Silver	≥ 3001 to 6000 TEUs/FEUs per annum
4.	Bronze	≥ 1001 to 3000 TEUs/FEUs per annum

Incentives for realization of targets will be as follows: -

Platinum	-	Rs. 1000/- per TEU/FEU
Gold	-	Rs. 800/- per TEU/FEU
Silver	-	Rs. 500/- per TEU/FEU
Bronze	-	Rs. 400/- per TEU/FEU

b) For other customers

Teus per month	VDS/teu (Rs)
Upto 29 teus	Nil
>29-60	150/-
>60	200/-